

DATA SHEET

# **New Relic Pricing**

Compare pricing options for the New Relic all-in-one observability platform.

Digital businesses today need to operate with increased efficiency and greater agility, as well as create customer experiences that drive engagement and revenue. To succeed, they need a solution that scales observability on demand, providing all users with access to the capabilities they need based on usage—free from surprise bills.

## New Relic Data vs. Data Plus

New Relic empowers every user to access our observability platform by prioritizing simplicity and great value. Our data ingest charge is a single fee, and includes the ability to ingest, store, query, and visualize the data (dashboards) with unlimited free basic users.

In contrast with other observability vendors, New Relic does not distinguish between data types. All data types and data sources cost the same price per gigabyte (GB). Compared to other observability vendors that price per host, our equivalent monthly pricing is 3–5x less expensive.

We offer two data ingest bundle options: New Relic Data at \$0.30/GB and New Relic Data Plus—our premier offering for advanced, industry-leading data capabilities—at \$0.50/GB. Data Plus capabilities offer optimized performance, scale, and governance at 65% savings compared to the cost of purchasing each feature individually.

#### New Relic Compute vs. User

You may select between two pricing offerings: compute + data or users + data.

#### **New Relic Compute**

Our newest industry standard usage-based pricing offering is based on just two core metrics: compute and data. New Relic Compute provides all Pro and Enterprise edition users with full access to the New Relic all-in-one observability platform—with no restrictions or user fees.

With Compute, teams can use any and all of the <u>New Relic</u> <u>platform</u> capabilities they need, and your organization only pays for what they use. This ensures that users pick the right



feature set for individual service requirements with the ability to mix and match services for the right price.

New Relic Compute is measured in data ingest (GB ingested) and compute capacity units (CCUs). CCUs represent the capacity consumed to complete a successfully run customerinitiated action. CCU measures include loading a page, executing a query, evaluating an alert condition, and invoking an API call.

#### New Relic User

In 2020, we launched New Relic User to solve the challenges of per-host pricing. Unlike other observability vendors, we don't price per capability: we're the only vendor to provide all-in-one pricing per user so each user can access essential platform capabilities.

User-based pricing enables teams to plan and budget their observability spend more predictably. The New Relic User model is measured in data ingest (GB ingested/month) and user types. There are three user types: basic, core, and full platform. Access to New Relic capabilities varies by user type.

#### New Relic Compute Add On

Although Compute unlocks access to our latest innovation metered in CCU—including New Relic Live Archives, New Relic Al, interactive application security testing (IAST), and more—some customers may not be in a position to adopt Compute right away. The New Relic Compute Add On enables you to remain on the User model and access our newest capabilities.

In addition to the flexibility of staying on the User model, the Compute Add On provides the same Compute Management page in the UI that's available for Compute customers, enabling you to understand, monitor, and control your usage for net new use cases metered in CCU. It also removes the complexity associated with purchasing separate SKUs. New Relic customers on multi-year User contracts can access all new use cases via a single amendment.

# Capability Availability for Data vs. Data Plus

View a side-by-side comparison of New Relic Data and New Relic Data Plus.\* Prices and limits are monthly. All dollar amounts are USD.

Capability	<b>Original Data</b> (available for all editions)	Data Plus (available for all editions)	
Data ingest free limit (includes Vulnerability Management for full platform users)	100 GB	100 GB	
Price per GB ingested (beyond free limit)	\$0.30/GB	\$0.50/GB	
Data retention free limit (varies by data type)	Default of at least 8 days	90 days extra over the default	
Additional price for 30 days data retention (beyond free limit)	+\$0.05/GB	+\$0.05/GB	
Additional price to store data in our EU data center (data is stored in our US data center by default)	+\$0.05/GB	+\$0.05/GB	
Maximum query limit	20 billion data points per minute	60 billion data points per minute	
Maximum query duration	1 minute	2 minutes in UI and up to 10 minutes in API	
Cloud provider choice	AWS and/or Azure	AWS and/or Azure	
Default logs obfuscation (automatically mask known credit-card and Social-Security-number patterns in logs)	$\checkmark$	$\checkmark$	
Advanced, configurable logs obfuscation (create and track rules directly in the log management UI and create anonymous identifiers for sensitive log data)	×	$\checkmark$	
Vulnerability Management (full platform users only)	+\$0.10/GB (beyond free limit)	$\checkmark$	
FedRAMP Moderate eligibility (Enterprise edition only)	×	$\checkmark$	
HIPAA eligibility (Enterprise edition only)	×	$\checkmark$	
Streaming data export	×	$\checkmark$	
Historical data export	×	$\checkmark$	

\*You may only use one data option at any given time: New Relic Data or New Relic Data Plus. Data Plus is available available to all editions. Included capabilities differ for Data Plus when choosing New Relic in Azure.

### Capability Availability for User vs. Compute

View a side-by-side comparison of the capabilities available with New Relic User and New Relic Compute. The User model also includes unlimited basic users. Learn what basic users can access. View User pricing and Compute pricing.

Capability	<b>New Relic User</b> (available for all editions)		New Relic Compute (available for Pro and Enterprise editions)
	Core users 🔨	Full platform users 🔍	
Admin settings (managing billing and users)	~	$\checkmark$	$\checkmark$
New Relic CodeStream IDE extension	$\checkmark$	$\checkmark$	$\checkmark$
Error tracking with errors inbox	$\checkmark$	$\checkmark$	$\checkmark$
Full access to the log management UI	$\checkmark$	$\checkmark$	$\checkmark$
AIOps capabilities (artificial intelligence for IT operations)	×	$\checkmark$	$\checkmark$
Al monitoring	×	$\checkmark$	$\checkmark$
Application performance monitoring (APM)	×	$\checkmark$	$\checkmark$
Browser monitoring	×	$\checkmark$	$\checkmark$
Change tracking	×	$\checkmark$	$\checkmark$
Database monitoring	×	$\checkmark$	$\checkmark$
Distributed tracing	×	$\checkmark$	$\checkmark$
Infrastructure monitoring	×	$\checkmark$	$\checkmark$
Kubernetes monitoring with Pixie	×	$\checkmark$	$\checkmark$
Machine learning (ML) model monitoring	×	$\checkmark$	$\checkmark$
Mobile monitoring	×	$\checkmark$	$\checkmark$
Network monitoring	×	$\checkmark$	$\checkmark$
OpenTelemetry monitoring	×	$\checkmark$	$\checkmark$
Serverless monitoring	×	$\checkmark$	$\checkmark$
Service and entity maps	×	$\checkmark$	$\checkmark$
Service-level management	×	$\checkmark$	$\checkmark$
Session replay	×	$\checkmark$	$\checkmark$
Workloads	×	$\checkmark$	$\checkmark$

Some New Relic capabilities are based on compute usage, so they require New Relic Compute or New Relic Compute Add On.

Capability	New Relic User (available for all editions)		<b>New Relic Compute</b> (available for Pro and Enterprise editions)
	without Compute Add On enabled	<b>with</b> Compute Add On enabled <sup>1</sup>	
SAP monitoring (tiered pricing based on SAP system ID [SID])	~	~	$\checkmark$
Synthetic monitoring (+\$0.005 per additional synthetic check beyond free limit)	$\checkmark$	$\checkmark$	$\checkmark$
Interactive application security testing (IAST)	×	$\checkmark$	$\checkmark$
New Relic Al	×	$\checkmark$	$\checkmark$
New Relic Live Archives (additional SKU; also requires the New Relic Compute Add On if on the New Relic User model)	×	$\checkmark$	$\checkmark$
Public dashboards <sup>2</sup>	×	$\checkmark$	$\checkmark$

<sup>1</sup>Costs for the Compute Add On available in the list prices section of the usage plan docs.

<sup>2</sup>Currently available for early access only. General availability coming soon.

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