Company Fact Sheet

Who we are

The world's best engineering teams rely on New Relic to visualize, analyze and troubleshoot their software. New Relic One is the most powerful cloud-based observability platform built to help companies create more perfect software. Learn why customers trust New Relic for improved uptime and performance, greater scale and efficiency, and accelerated time to market at newrelic.com.

Our mission

From the beginning, New Relic has been focused on delivering a simple yet powerful way to give the world's developers an instant view of the performance of their software. CEO and founder Lew Cirne has always driven innovation for this market, most recently making New Relic One the industry's largest and most comprehensive cloud-based observability platform built to create more perfect software. Our ambition has driven us to instrument more of the digital world than anyone else. We exist to continue that work along the expanse of the internet, because our goal is to establish the standards by which all software and its impact can be measured and improved. That's a lot to do, but we're only getting started.

Recognition

2019 Best Workplaces in Tech by Great Place to Work®

Human Rights Campaign Corporate Equality Index 2019

Gartner Magic Quadrant 8 MQ reports in a row: A Leader for APM Suites

Gartner’s Voice of the Customer Report Highest peer-rated APM vendor, with 4.6 out of 5 rating and 92% recommendation rate

#1 Market Share in IDC’s SaaS ITOM report

Locations

Atlanta • Barcelona • Berlin • Dublin • London • Melbourne • Munich • Paris • Phoenix • Portland • San Francisco • Singapore • Sydney • Tel Aviv • Tokyo • Zurich

At a glance*

Revenue
$600M** FY2020

Employees
~2300

*All numbers as of July 2020

** Up 25% YoY
Real-time insights for modern digital initiatives

Improved Uptime and Performance
Deliver an exceptional digital customer experience that drives engagement, conversion and brand affinity.

Greater Scale and Efficiency
Migrate workloads to the cloud to gain scale, flexibility and access to cutting edge capabilities while freeing up engineers so they can focus on more strategic initiatives.

Accelerated Time to Market
Empower teams with data and tools to support faster feature delivery, faster recovery, and more experimentation to drive competitive business advantages.

Company milestones

- 2008: Founded by Lew Cirne
- 2009: Launched New Relic APM
- 2013: Launched New Relic Mobile
- 2014: Acquired Opsmatic for real-time infrastructure monitoring
- 2015: Launched New Relic Infrastructure
- 2016: Acquired CoScale to accelerate microservices and Kubernetes capabilities
- 2018: Introduced the Kubernetes cluster explorer
- 2019: Acquired SignifAI for AIOps leadership
- 2020: Launched reimagined observability platform: New Relic One
- 2020: Debut perpetual free tier for all engineers to access New Relic One
- 2020: Introduce consumption pricing model—the end of host-based pricing
- 2020: Open sourced agents; committed to open-sourced instrumentation

Innovation highlights

- 1.3 trillion data points queried per minute or 4,000x the number of tweets generated per minute
- 220+ integrations including Kubernetes, Docker, serverless, and 30+ AWS services
- 8 programming languages and 200+ frameworks monitored

New Relic ONE™
Observability Platform

- Applied Intelligence
- Full-Stack Observability
- Telemetry Data Platform

Improved Uptime and Performance
Greater Scale and Efficiency
Accelerated Time to Market