The Total Economic Impact™
Of The New Relic Platform for
Cloud Migration & Optimization

Through four customer & partner interviews and data aggregation, Forrester concluded that New Relic has the following three-year financial impact.

SUMMARY OF BENEFITS
Three-year risk-adjusted

- Deploy applications to the public cloud faster: $361K
- Code applications more quickly: $2.1M
- Debug cloud applications more easily: $2.8M
- Rightsized public cloud infrastructure: $1.7M

$4.6M NPV
191% ROI
< 3 month PAYBACK

THE NEW RELIC CUSTOMER JOURNEY

Deploy more applications to the public cloud faster

The New Relic Platform for Cloud Migration & Optimization allows organizations to deploy apps into the public cloud in minutes rather than hours. Automating these deployments allowed customers to move 25x more apps to the cloud.

Debug cloud applications more easily

When an app resides in the public cloud it can be difficult to determine what is causing performance issues. New Relic’s tools provide visibility across the tech stack, speeding debugging efforts resulting in time savings equating to $2.8M.

Rightsized public cloud infrastructure

Before New Relic infrastructure teams would overprovision public cloud infrastructure to ensure good user experience. With the insights provided by New Relic’s tools customers saw a 50% cost savings on their public cloud expenditures.

“We develop software, but if we cannot monitor the software and really see, understand, experience the value we are providing, we are flying blind. New Relic is very integral to the whole application development, deployment and ownership.”

VP, healthcare technology

This document is an abridged version of a case study commissioned by New Relic titled: The Total Economic Impact Of The New Relic Platform for Cloud Migration and Optimization, December 2019.