The Total Economic Impact™
Of The New Relic Platform

Through an extensive customer interview, Forrester concluded that the New Relic Platform has the following three-year financial impact.

**FINANCIAL SUMMARY**
Three-year risk-adjusted

- **Benefits**: $13.3M
- **Costs**: $6.0M
- **ROI**: 2.2x
- **NPV**: $7.2M
- **Payback**: 8 months

**The New Relic Customer Experience**

- **30%**: Decrease in the number of “Crit Sit” events per week
- **$2.7M**: Avoided by decommissioning obsolete legacy tools
- **$1.7M**: In labor resources reassigned after retiring old tools

“We’re pushing it so far left now we’re catching these issues in the development environment where it’s cheaper to fix a problem. It’s helping us to solve issues before they impact automated testing or things down the line that may cause more rework and slow down deployments or increase the lead time to get a deployment out the door. Anything we can to push further left makes us faster.”

Software development tech consultant, financial services

This document is an abridged version of a case study commissioned by New Relic titled: The Total Economic Impact Of The New Relic Platform, September 2018.